



GMS-BC

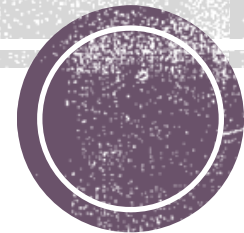
GMS BUSINESS COUNCIL

Khon Kaen Business Forum – Promoting Opportunities for Trade and Investment through Sustainable Innovation and Technology Management in the GMS

**Supports for SMEs: Institutional Support Mechanism for innovations in the GMS
– Promotion of Entrepreneurial Education**

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President Lao National Chamber of Commerce and Industry (LNCCI)



THE GMS Business Forum (GMS-BF)

- Established in October 2000, GMS-BF is a private sector organization formed by National CCIs of six GMS countries and of corporate multinational enterprises operating in the GMS.
- Its role is to provide needed private sector-related products and services to facilitate the implementation of the GMS Economic Cooperation Program (ECP) , which actions is specified in the GMS Strategic Frameworks.
- Its strategic focus and scope is to contribute to the effective implementation of the ECP through the involvement of the private sector in program activities and investment.
- The GMS-BF has been up-grade to a GMS Business Council at the 4th GMS Summit in 2015 in Thailand.
- The GMS-BC reports to the GMS Economic Corridor Forum (ECF) and the GMS Ministers' Meeting annually.
- The GMS-BC is mandated to organize the GMS Business and Investment Conference and report the results to the GMS leaders at the GMS Summit



GMS

Land area: 2,508,934 sq km

Population: 325.8 M

GDP per capita: US\$ 1,500

Myanmar

Land area: 676,577 sq km

Population: 51.5 M

GDP per capita: US\$ 964

Thailand

Land area: 513,120 sq km

Population: 67.0 M

GDP per capita: US\$ 6,005

Lao PDR

Land area: 236,800 sq km

Population: 6.8 M

GDP per capita: US\$ 1,512



Yunnan

Land area: 152,124 sq km

Population: 47.1 M

GDP per capita: US\$ 4,230

Guangxi

Land area: 91,390 sq km

Population: 47.5 M

GDP per capita: US\$ 5,134

Viet Nam

Land area: 330,972 sq km

Population: 90.7 M

GDP per capita: US\$ 1,895

Cambodia

Land area: 181,035 sq km

Population: 15.1 M

GDP per capita: US\$ 1,042

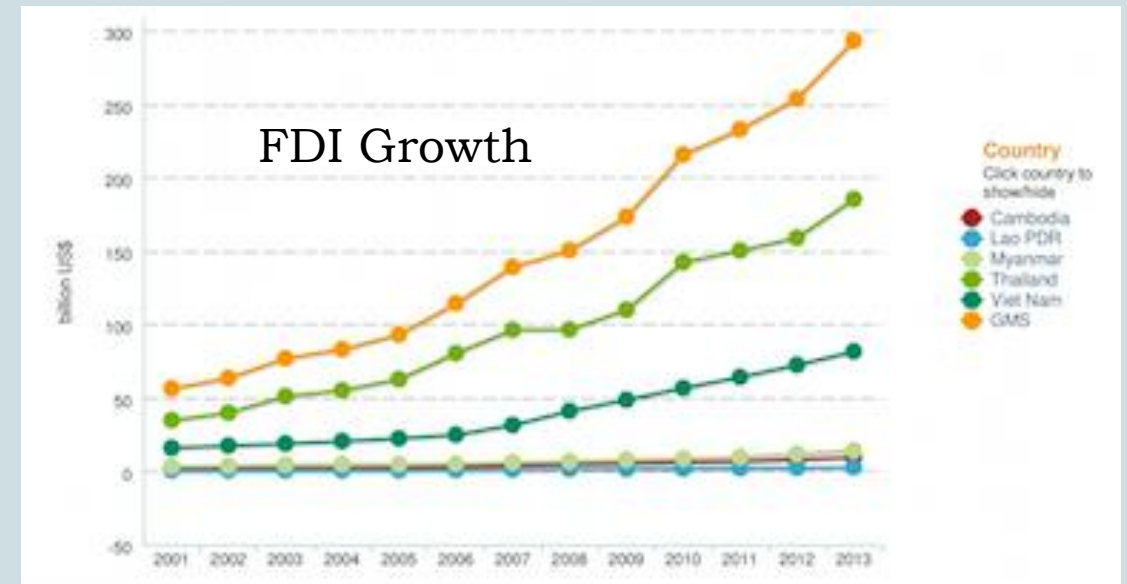
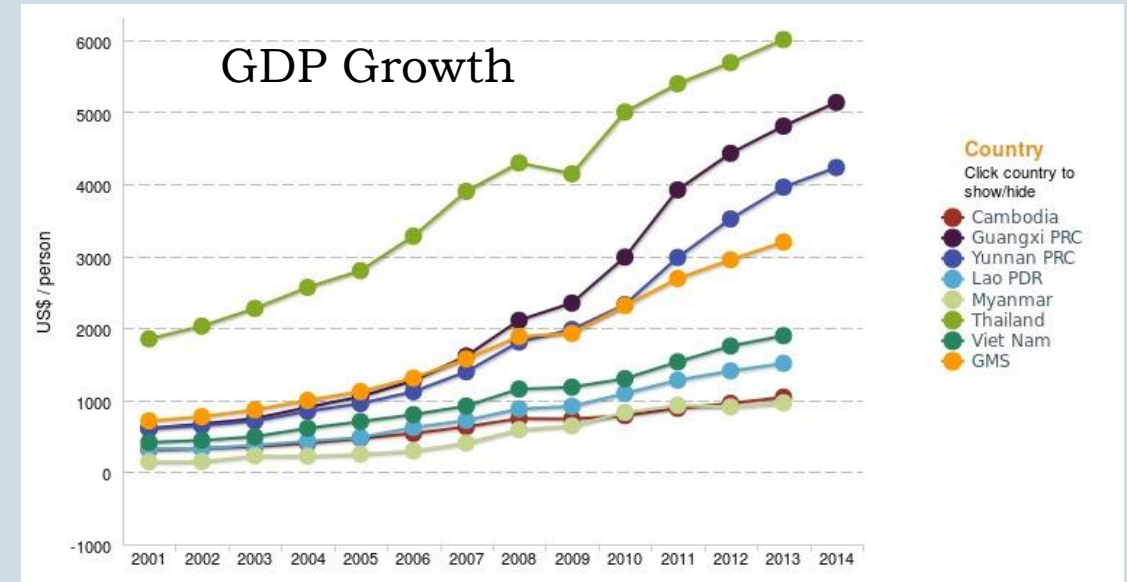
THE GREATER MEKONG SUB-REGION

Source: ADB Statistics



Vision and Goals 2013-2022

- **GMS Strategic Framework 2012-2022**
 - Substantial progress to future global and regional trends.
 - Commitments in national development plans to the promotion of Regional and Global Integration.
 - A greater integration within ASEAN and the Asia region.
- **GMS countries envision a Mekong Sub-region that is more integrated, prosperous, and equitable**
 - 1) an enabling policy environment and effective infrastructure linkages that will facilitate cross-border trade, investment, tourism, and other forms of economic cooperation;
 - 2) the development of human resources and skills competencies.
- **Environment and Social Interests will be fully respected in the formulation and implementation of the GMS Program.**



Sector Priorities

- 1) Developing the Major GMS corridors as Economic Corridors;
- 2) Strengthening transport linkages, particularly roads and railways;
- 3) Developing an integrated approach to deliver sustainable, secure, and competitive energy;
- 4) Improving telecommunication linkages and ICT applications;
- 5) Developing and promoting tourism in the Mekong as a single destination;
- 6) Promoting competitive, climate-friendly, and sustainable agriculture;
- 7) Enhancing environmental performance;
- 8) Supporting HRD initiatives that facilitate the process of GMS integration.



HRD Action Plan Areas

- Promoting regional cooperation on education and skills development,
 - Building the capacity of GMS government officials in development management;
 - Piloting a framework for the mutual recognition of technical and vocational skills in the GMS.
- Facilitating safe labor migration
 - Upgrading labor migration management systems;
 - Enhancing social protection for migrant workers;
 - Improving labor market information systems.
- Supporting communicable disease control (including HIV/AIDs, malaria, and dengue) in the sub-region and improving food and drug safety;
- Enhancing regional cooperation for social development;
 - Strengthening sub-regional cooperation in anti-human-trafficking activities;
 - Improving the capacity of vulnerable groups including women;
 - Conducting research on the social impacts of increased sub-regional connectivity;
 - Enhancing the sense of community in GMS youth; and
 - Strengthening regional institutional links and mechanisms for HRD cooperation in the GMS.



GMS-BC Focus Activities

- Facilitating cross border transportation by the operation of the GMS Freight Transport Association (FRETA)
- Promoting SMEs' access to finance
- Preparing private sector investment participation in the GMS Regional Investment Framework (RIF), and
- Developing an efficient and private sector disaster risks management and monitoring system in the GMS



Facilitating Cross Border Transport in the GMS

- GMS-FRETA was established on December 2011 to facilitate the implementation of the GMS Cross Border Transport Agreement (CBTA) The mandate of GMS-FRETA are:
 - Reduce the costs of logistics
 - Implementation of the CBTA Annex 9 on the free circulation of qualified/standardized vehicles
 - Capacity building and certifying of transport enterprises, managers and truck drivers
 - Access to finance for the transport industry
 - Trade and transport data base for monitoring
 - Development of multimodal transport
 - Exchange of truck head and trailers.



Facilitating Cross Border Transport in the GMS

- GMS-FRETA in cooperation with the Mekong Institute got support from Republic of Korea under the Mekong-ROK Program and from the EU Switch Program – GiZ to strengthen the capacity of transport operators and truck drivers.
- GMS-FRETA by the Myanmar International Federation of Freight Transport Association (MIFFA) and the Thai Board of Trade (Logistic Chapter) successfully negotiated the exchange of truck head and trailers from Mae Sot –Myawaddy (Thailand-Myanmar border) to Thilawa SEZ in Yangon.



27-29 ກັນຍາ 2017

ສອນຂັບລົດໃຫ້ແກ່ຄົນ
ຂັບລົດຂົນສົ່ງ “ຝຣັ່ງ”

ສະຖານທີ່: ໂຮງຮຽນສອນຂັບລົດ ທົ່ງສ້າງນາງ ບ້ານໂພນຕ້ອງ

ສິ່ງທີ່ຈະໄດ້ຮັບໃນລະຫວ່າງການຝຶກ:

ອາຫານສວຍ ແລະ ອາຫານຫວ່າງ



ສິ່ງທີ່ຈະໄດ້ຮຽນ

- ① ການກະກຽມກ່ອນເດີນລົດ
- ② ການຄວບຄຸມລົດ ແລະ ອຸປະກອນ (ເກຍ, ຄາດ, ເບກມີ, ພວງມະໄລ)
- ③ ການກວດກາສະພາບລົດ
- ④ ເຕັກນິກການຄວບຄຸມ ພວງມະໄລ
- ⑤ ຈຸດບອດຂອງລົດ

ທ່ານຢາກຮຽນຮູ້ຫຍັງ

- ✓ ການປະຢັດນ້ຳມັນ, ປະຢັດເງິນ
- ✓ ການເພີ່ມທັກສະໃຫ້ຄົນຂັບລົດ
- ✓ ການຫຼຸດອຸປະຕິເຫດເປັນ 0
- ✓ ການເພີ່ມຄວາມປອດໄພ ໃຫ້ທຸກຄົນ
- ✓ ການສົ່ງສິນຄ້າທັນເວລາ

ຄຸນວຸດທິຂອງຜູ້ສະໜັກ:

- ມີປະສົບການໃຈການຂັບລົດຂົນສົ່ງ
- ມີໃບຂັບຂີ່ລົດຂົນສົ່ງ
- ສາມາດເຕີບຂຶ້ນໃຫ້ໂຄງການ

ສົນໃຈຕິດຕໍ່ໄດ້ທີ່:

ທ. ບຸນວາດສະໜາ, ຜູ້ປະສານງານໂຄງການ

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Facilitating Cross Border Transport in the GMS

- Other immediate actions requested by GMS-FRETA are:
 - Border Operating Hours to be minimum 12 hrs/7 days week in all major borders. This concern CIQ and other related operations.
 - Recognition of all documents transferred by electronic means. In many borders hard copies of clearance documents to authorities are still required.
 - Harmonization and mutual recognition of industry standards: develop compendium/comparison of truck and driver regulations and standards.



“The pilot project illustrates that trailer swapping at Mae Sot-Myawaddy border is one effective intermediate solution for border logistics”.

The Myanmar Times – 29 August 2017..



SME, RIF's PPP, and Disaster Risk Management

- Access to finance for SMEs in the GMS, especially in CMLV countries were addressed with the support of the ADB's Mekong Business Initiative (MBI). There are different stage of development in each country.
 - SMEs' Start-ups: training in business management, accounting and finance, corporate responsibilities
 - SMEs' Incubation by a GMS Mentorship Network
 - SMEs' Access to Finance Facilities: i.e. Credit Guarantee Schemes for SME; Venture Capital for SME through Angel Funding, etc.
- Climate changes with increased number of natural disaster such as the flood in Thailand in 2012 increased the demand for private sector participation in disaster risk management and mitigation.
 - GMS-BC and the Asian Disaster Preparedness Center (ADPC) signed an MoU for training and deploying disaster risk management (DRM) for corporate in the region.

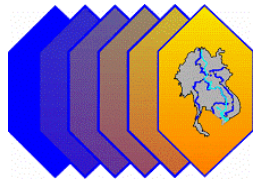


GMS-BC Initiatives – Future Plans

- GMS-BC would involve and focus on new business advocacy and new economy groups such as Young Entrepreneurs and Women Entrepreneurs to share opportunities to develop the platforms for the 8 sectors specified in the GMS Strategic Framework.
 - GMS-BC will organize its first Young Entrepreneur Forum in 2018
- GMS-BC's Potential Facilities for Private Sector Development are:
 - A platform for information sharing in all the GMS countries. The initiative is to improve existing information platforms under the GMS-BC, Mekong Institute (MI) and other Business to Business (B2B) platforms used by young and women entrepreneurs;
 - A platform to support the access to knowledge and technology to accelerate development;
 - A platform to support the access to talent, and to make it easier for people to move among the region;
 - A platform to support the access to capital and to initiate B2B on finance technology
- In relation to HRD and capacity building of the private sector, work with MI for strengthening cross border transport and logistic under GMS-FRETA would continue.
 - GMS-BC and MI agreed to work together to develop a GMC Cross-Border data base for commerce, logistic and finance.



Thank you



GMS-BC
GMS BUSINESS COUNCIL

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